



Black Business Month Action and Resources

By Danielle Fallon-O'Leary

Editor's note: August is National Black Business Month, founded in 2004 by Black entrepreneurs Frederick E. Jordan, an engineer, and John William Templeton, a publisher and historian, to highlight and support Black-owned businesses.

Black entrepreneurs play a valuable role in our nation's economy. According to the United States Census Bureau's most recent estimates, the United States has over 161,000 Black-owned businesses, bringing in over \$183 billion annually. Yet, Black Americans remain underrepresented among United States entrepreneurs and are often less likely to receive funding from lenders than their white counterparts.

In an effort to help close this opportunity gap, here is an extensive list of resources geared toward supporting Black entrepreneurs.

Black Business Accelerator
Black-owned retailers can sign up for Amazon's Black Business Accelerator program, which offers

various resources for those looking to sell their goods on the e-commerce platform. Participating businesses can access financial support, mentorship opportunities, and education to build their brands and customer reach.

Black Business Accelerator is open to US-based entities that are at least 51% Black-owned, managed, and controlled. Participating companies must also have a Professional selling plan on Amazon, a physical product that is ready to sell, and a Black-owned business certificate.

The Black Business Alliance
The Connecticut-based Black Business Alliance (BBA) works with Black business owners both in the state and nationwide to promote and grow small and medium-sized Black- and minority-owned businesses. Since 2014, the BBA has worked with over 600 business owners and professionals to provide economic development, business workshops, networking opportunities, and access to capital.

Additionally, minority small business owners in Connecticut can apply for the Minority Business Revolving Loan Fund (MBRLF), facilitated by BBA



in partnership with the state and the Department of Economic and Community Development (DECD). The MBRLF program offers loans up to \$100,000 to eligible applicants. Those interested in applying must first complete an intake form and meet with

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984 Click to read more

Sub-Bid Requests

George Harms Construction is seeking DBE/SBE/DVOB vendors, subcontractors

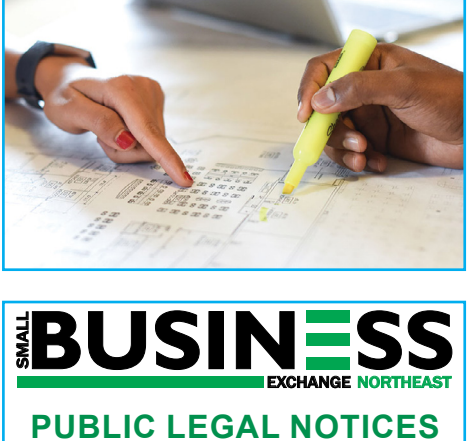
[Click for details](#)



Small Business Exchange Northeast DEI

- Advertise
- ITB to Targeted (NAICS/SIC/UNSPSC) Certified Businesses
- Telephone Follow-Up (Live)
- Agency/Organization Letters
- Computer Generated Dated and Timed Documentation
- Customized Reports Available

For more info contact Valerie Voorhies at vvv@sbeinc.com



SBTRC NORTHEAST REGION

Get Ready for the **INVESTING IN AMERICA**

Empowering Infrastructure Growth for Small Business Contractors

MELISSA JONES (MTA), SUZANNE MIRITELLO (SKANSKA), LIBETH RODRIGUEZ (SBTRC)

- Learn about ongoing and upcoming Investing in America projects in the New York/Northeast region
- Presentations from SBA and USDOT-SBTRC on available resources and tools
- Clinic session for feedback on Capability Statements
- Networking opportunities with prime contractors, including Skanska and MTA
- Marketing to Government
- Connect with resource agencies to navigate procurement and government processes

Thursday, August 15, 2024 | 9:30 AM – 1:30 PM
Bulova Conference Center
75–20 Astoria Blvd, East Elmhurst, NY 11370, United States

REGISTER HERE

Tutor Perini

TUTOR PERINI CORPORATION, AN EEO EMPLOYER

IS CURRENTLY SOLICITING COST PROPOSALS FROM QUALIFIED AND CERTIFIED DBE SUBCONTRACTORS, VENDORS, SERVICE PROVIDERS

NJ TRANSIT-Delco Lead, County Yard Improvements, Storage and Inspection Facility GC.02 Superstorm Sandy Recovery Program Project
NJ TRANSIT IFB No. 0000004
Bid Date: August 8, 2024

Brief description of work:
The Delco Lead and County Yard Expansion is a multifaceted project that would address the operations, storage, and resiliency needs along the NEC and provide a safe haven for cars in the event of a major storm or flooding event. The project is the reconstruction of the existing Delco Lead track and the construction of adjacent track from County Yard to North Brunswick for the storage of NJ TRANSIT trains in the event of severe weather.

The project consists of 3.20 miles of rail and catenary construction in an area adjacent to the Northeast Corridor called the Delco Lead ("Delco") and another 1.27 miles containing a new electrified rail yard with five 2,200-foot-long storage and inspection tracks along with a 1,250-foot-long Service and Inspection facility building called County Yard ("Yard").

Invitation to Bid for DBE Participation 12%

ALL QUOTATIONS ARE DUE BY CLOSE OF BUSINESS Thursday, July 25, 2024.
Administrative and proposal bid date August 8, 2024, time 2:00 pm. For further information concerning subcontracting and/or purchasing opportunities, and to register as a subcontractor or vendor, please respond to solicitations@tutorperini.com or contact Arlene McBayne at (914) 739-1908. Come and join our team!

Tutor Perini

TUTOR PERINI CORPORATION, AN EEO EMPLOYER

IS CURRENTLY SOLICITING COST PROPOSALS FROM QUALIFIED AND CERTIFIED MBE, WBE, SDVOB, AND ALL LBE SUBCONTRACTORS, VENDORS, SERVICE PROVIDERS

AirTrain Newark Replacement Program—Guideway and Stations Project in the City of Newark, New Jersey
PANYNJ RFP No. 600001763
Bid Date: August 9, 2024

Brief description of work:
The New AirTrain will replace the existing AirTrain, which opened in 1996, has outlived its useful life, and does not currently provide customers with the modern customer service amenities and service reliability expected of a world-class automated people mover (APM) system. The New AirTrain will include three new stations, and connect to the new modern Terminal A, the future Terminal Two (currently Terminal B), the Airport's new ConRAC facility, and the Northeast Corridor Rail Link Station, linking AirTrain customers to regional rail and light rail networks, and thereby encouraging customers and Airport employees to use public transit to and from the Airport. The New AirTrain will be designed to maximize customer convenience with seamless connections to other forms of transportation and provide modern amenities in AirTrain stations and in vehicles (e.g., high-speed Wi-Fi, count-down clocks, and real-time flight information) to enhance the customer's end-to-end journey.

Invitation to Bid for M/W/SDVOB/LBE Firms: MBE 20%, WBE 10%, SDVOB 3%, and LBE 10%

ALL QUOTATIONS ARE DUE BY CLOSE OF BUSINESS Friday, August 2, 2024.
Administrative and technical proposal bid date August 9, 2024. For further information concerning subcontracting and/or purchasing opportunities, and to register as a subcontractor or vendor, please respond to solicitations@tutorperini.com or contact Arlene McBayne at (914) 739-1908. Come and join our team!

SKANSKA

SKANSKA USA CIVIL

IS SOLICITING COST PROPOSALS FROM NEW YORK STATE DBE SUBCONTRACTORS AND VENDORS

Design-Build Services for LIRR West Side Yard Flood Mitigation Measures
MTA Construction and Development Contract No. 6401
Bid Date: October 11, 2024

Description of project:
Design, furnish, construct, and install concrete perimeter flood walls, seepage cut-off barriers below the concrete flood walls, flood gates, deployable flood barriers, pump pumps, a tide gate chamber, drainage system improvements, workable aisles and a diesel generator, an automatic transfer switch, ancillary electrical equipment, and required communications.

This project will develop flood protection solutions for the West Side Yard in order to prevent and mitigate flooding of the LIRR Tunnels. The flood protection along the WSY perimeter will be accomplished via a combination of permanent flood walls and deployable flood barriers.

Many bidding opportunities are available: deep foundations, minipiles, jetgrout, sheeting, rebar installation, concrete supply, site work, electrical work, painting, paving, curb and sidewalk, site utilities.

If you are interested in bidding on this project, please contact Skanska's Diversity and Outreach Coordinator: Aislinn.Speranza@skanska.com • EOE/M/F/Vet/Disabled

New York City Football Club Stadium Project

Turner

IS SOLICITING COST PROPOSALS FROM NEW YORK CITY CERTIFIED, MWBE and LOCAL CONTRACTORS AND CONSTRUCTION SUPPLIERS. PLEASE NOTE THIS IS A UNION PROJECT.

Construction Services for the New York City Football Club Stadium Project

Description of Project: The project consists of an over 600,000 GSF open-air soccer stadium with an approximate 25,000-seat capacity including State-of-the-art video, scoreboards, & sound system. The stadium will be located adjacent to Citi Field in Flushing Queens, NY. The Stadium will also be the location of the NYCFC and City in the Community Non-Profit Headquarters. This project will include concrete, structural steel, HVAC, Electrical, Fire Protection, and much more.

Available Installation and Package Dates:

- Exterior Wall Trades – Package to be released April 2024
- MEP Trades – Package to be released 3rd Quarter 2024
- Architectural Trades – Packages to be released 3rd and 4th Quarter 2024

If you are interested in getting involved in the construction portion of this project, please scan the below QR code and fill out the attached form. All questions should be directed to NYCFC@TCCO.COM

Building the Future

Turner PROJECT INTEREST

If you have any interest in working on the New York City Football Club Stadium Project, please scan the QR Code and fill out the form.

Prime Contractor

- Large volume contractor
- Prior experience handling packages of this size and complexity

Sub-Tier

- Lower volume contractor
- Contractor looking to perform work under a prime contractor

Supplier

- Construction supplier that can deliver materials to Queens New York

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Call for more information: 800-800-8534

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Telephone follow-up calling using a script of five questions that you define

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Complete your documentation that will fit right into your proposal, along with a list of interested firms to contact

Special Services
Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

Call for more information: 800-800-8534

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SMALL BUSINESS EXCHANGE NORTHEAST

Serving CT, ME, MA, NH, NJ, NY, RI, VT, or any other states that you need to reach

Advertise in our digital EXTRA

weekly or whenever wherever to whomever you need to reach among agencies contractors diversity firms



NORTHEAST EVENTS FOR YOUR BUSINESS

2024

Federal Contracting: Woman-Owned Small Business (WOSB) Program Webinar
Thursday, August 15, 2024, 10:00 am–11:00 am Online
Main Sponsor(s): US Small Business Administration
Contact: <https://www.eventbrite.com/e/welcome-to-wosb-webinar-tickets-482397041537>
Fee: Free; registration required
Welcome to the WOSB webinar series! Are you a woman owner of a small business? The federal government's goal is to award at least five percent of all federal contracting dollars to woman-owned small businesses each year. Join us for training on how to register for SBA's Woman-Owned Small Business (WOSB) program, which helps eligible small businesses to qualify for federal contracting opportunities. The monthly sessions will include an overview of the self-certification process, as well as a discussion of the NAICS codes that qualify as WOSB or EDWOSB. Register for this free webinar at <https://www.eventbrite.com/e/welcome-to-wosb-webinar-tickets-482397041537>

8(a)-Orisbation and SAM Registration Webinar
Wednesday, August 21, 2024, 10:30 am–11:30 am Online
Main Sponsor(s): US Small Business Administration
Contact: SBA Illinois District Office, 312-353-4528, illinois.do@sba.gov
Fee: Free; registration required
Join the Small Business Administration (SBA)

Illinois District Office for a virtual workshop providing an overview of the 8(a) Business Development program, eligibility requirements, and program benefits. Also learn how to increase your potential for federal contract opportunities through System for Award Management (SAM) registration, including information that you need for the registration process. SBA presenters will offer additional tips, address FAQs, give directions on where to get further assistance, and answer your other questions. To register for this free webinar, visit <https://www.eventbrite.com/e/8a-orientation-sam-registration-tickets-518989961947>

Selling to the Federal Government Webinar
Thursday, September 12, 2024, 1:00 pm–4:00 pm Online
Main Sponsor(s): US Small Business Administration
Contact: George Tapia, 610-382-3086, george.tapia@sba.gov
Fee: Free; registration required
Did you know that the federal government is the largest purchaser of goods and services in the world? Interested in learning how your business can market your services or goods to the federal government? Register on line at <https://www.eventbrite.com/e/how-to-sell-to-the-federal-government-tickets-21790713611> SBA helps to ensure small businesses get fair opportunities to share federal government prime contracts. Topics will include: How to Register, Small Business Certifications, Finding Opportunities, Marketing Your Firm, Federal Supply Schedules, Getting Paid, Tips to Prepare Your Offer, How to Seek Additional Assistance. All training sessions are held via Microsoft Teams Meeting. Participants must ensure Microsoft Teams is functioning.

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